

ALLENTOWN DOG TRAINING CLUB
BOARD MEETING MINUTES
November 25, 2018

- CALL TO ORDER
 - Deb Achenzie, President, called the meeting to order at 7:00 PM.

 - MINUTES
 - Correction for the October minutes:
 1. Under the Nominating Committee Barb Grotzinger was omitted as a Board Member.
 2. Other than that correction, Phyllis Broderick made a motion to accept the minutes, seconded by Karen Belmont. The vote was unanimously approved.
 3. Joanne questioned as to when the 2018 Board Meeting minutes were going to be published to the website for the members to read. Deb stated the Board made the decision to publish the minutes as of the beginning of September.
 4. Joanne also questioned also questioned asked if we are taking Executive Privilege out of the Board Meeting since we are allowing members to the Board Meetings. Deb stated it is in the Rules. Deb read the statement, "Board and Club meetings shall be open to members and their immediate family or household, those with applications on file, and guests invited by a board member."

 - TREASURER'S REPORT
 - Barb sent around the Treasurer's Report. Barb also stated our Equisure Insurance bill is \$700. Barb asked if this needs to be approved. Barb suggested we may not be able to wait for club membership because we may have to pay penalties. This can wait and will be put in front to the membership. Discussion as to who should have permission for the certificate of insurance. Right now Phyllis is on. It was decided should be the President. There was also discussion to ask the membership for permission to pay the insurance and other annual bills that are within the normal range. Deb will bring it up to the membership. Lois Linker made a motion to accept the Treasurer's Report, seconded by Phyllis Broderick. The vote was unanimously approved.

 - CORRESPONDENCE
 - Nothing to report.

 - FEDERATION
 - Nothing to report.

 - MEMBERSHIP:
 - New application:
 - Carol Hahn
 - 235 Briarwood Drive
 - Sellersville, PA 18960
 - Cell: 216-816-2317
 - Mom919395@gmail.com
 - German Shorthaired Pointer
- Lois Linker made a motion to accept this membership, seconded by Jacqui Hartranft. The vote was unanimously approved.
- Deb stated the membership renewals are coming in pretty steadily.

- TRAINING:
 - See attached report.
 - Jacqui questioned the difference in trainer's fees. It was explained that trainers turn in their fees at different times, some once per month and some every other month.
 - Phyllis stated she is thinking of running a Novice one day seminar.
 - Joanne asked if there is any way the people who were at the seminar meet to discuss the topics.
 - Discussion ensued regarding topics for our new members. It was decided Joanne is going to Beginner Novice/Novice workshops on 1/16/19.
 - Joanne gave Phyllis an example of what she prints out and puts in the trainers' boxes. She stated she has the box done for the next Beginner Class but Phyllis will have to find someone to take this function over for future classes.
 - Joanne stated when it comes to running classes outside, if classes are held on Monday nights there will be no conflicts with other park conflicts.

- COMMITTEES
 - Nominating Committee: Krista Strayer has agreed to fill the last position of the Board for 2019.
 - The recommended Board will consist of:
 1. President: Chuck Achenzie
 2. Vice President: Lois Linker
 3. Recording Secretary: Carol McCarthy
 4. Corresponding Secretary: Edie Rysdyk
 5. Treasurer: Barb Katz
 6. Training Director: Phyllis Broderick
 7. Board Member: Anna Guglielmo
 8. Board Member: Debbie Petrusjanz
 9. Board Member: Cris Courduff
 10. Board Member: Barbara Grotzinger
 11. Board Member: Krista Strayer
 - Finance Committee: Joanne stated she will give a full report to the next Board of Directors. However, some of the committees thoughts are:
 - The reasons we are losing more money than in the past are:
 - We do not enough clinics/seminars
 - Our trainers now get paid, where in the past they only received mileage
 - We now pay for mat boys
 - We now have rent to pay for the Macungie building for two nights instead of one
 - We pay for insurance for all trainers, even those who are not active
 - We have increased the number of our insurances
 - Our shed is more expensive than our old garage was
 - We now pay for an accountant
 - We have reduced the amount of people in classes
 - Our shows not making money

- Recommendations for reducing some of the expenses are:
 - We need to include rent as part of the in the classes expense
 - We should cut down on the number of handouts per class
 - We could cut down instructors fees
 - We could stop giving trainers credit for seminar
 - We could stop paying for the trainers insurance or use these instructors more than once in a year to make it worth insuring them
 - We could cut down on awards
 - We need to run more events to make more money
 - We could cut down to one night of training
 - We should hold at least two events per year
 - We should try harder to get more of the public into for classes versus just club members
 -
- Website: Lois has had a problem with pdf files. Lois is changing files to password protected Word docs. There is a place on the website that is called Forum that allows members to post verbiage or pictures within our website. This will give the public a chance to see what our members are doing. Lois is also working on a new Facebook site. Lois suggested we start taking pictures of each graduating class. Verbiage will have to be on each class application stating the class members pictures will be posted on our website and Facebook page.
- Newsletter: The newsletter will be posted in the near future. The Seminar picture is in the newsletter
- Christmas Party: Everything is in place. Janice will order food. There are drinks and coolers already there. Deb will send out the flyer.
- SHOWS
 - Point Show: Lois will start looking for people to fill in the committees but we are in pretty good shape. Joanne asked who made the decision to give out the leads for trophies. Lois said the club members made the decision as they filled out the surveys. Joanne said the surveys was never brought to the board as nothing was discussed with the Board and it is the Board of Directors who should be making these decisions and Joanne does not agree with this decisions as it seems cheap. Lois stated per the AKC as the Trial Chairperson she is responsible for all the committees and Joanne stated but it is the Board who makes the decisions. Joanne asked how many people sent back the survey and Lois stated she did not know but the bottom line but no one stood up to take responsibility but her, so she is going to run the trial that she hopes the club supports and will not lose money over trophies.
 - Match Show: Tabled until next year. The December Match show is covered.
- OLD BUSINESS:
 - Looking for someone to do Canine Learning Experience for February. If no one wants to take this over we may have to give this up.
 - Gail James is still looking for stewards for the December Lehigh Valley show.

- NEW BUSINESS:
 - Joanne has a proposal from Judy Skoroup for a FAST CAT trial, which is a lure type of trial. Diane Bruder, a new member, and Judy are involved and have someone who is willing to run this for a percentage of the entry fees. The quote states you can make between \$5250 to \$6450 per trial. You need a football field to run this. This can be brought up to the next board.
 - Joanne stated although she has been used to the ongoing aimed at her there are now a lot of hurtful rumors being spread about a lot of club members and it has got to stop. Recently, David received a phone call stating how he was thrown off the board because he wasn't doing the job and he was only Joanne's stooge and won't do anything unless Joanne says he should. It was also stated Joanne also has spent the past few months time telling people not to listen to Dave. This caller was just hurtful and trying to spread more rumors. Members nowadays nothing of people of yelling at each other over the phone, the internet, or face to face. Joanne asked the board to try to stop this rumor mill.
 - Deb wants to thank the outgoing board members. Deb will continue to do the membership and also help with the membership.
 - Deb was thanked for taking over the board.

- GENERAL BUSINESS:
 - The next Board meeting will be held on January 27th at 7:00 PM.
 - The next General Meeting will be held on December 12th at 7:00 PM followed by the party

Jacqui Hartranft made the motion, seconded by Karen Belmont to adjourn the meeting at 9:24. The vote was unanimously approved.

Cash Flow Comparison - Year To Date

1/1/2017 through 11/22/2018

11/22/2018

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Category	1/1/2017- 11/22/2017	1/1/2018- 11/22/2018	Amount Difference
INFLOWS			
Banquet In	1,425.00	1,675.00	250.00
Brag Box	141.00	91.00	
CGC	0.00	45.00	45.00
Clothing Sales	1,130.00	0.00	
Club Income Gen	600.00	0.00	
Donation In	469.25	600.00	130.75
Clydette Memorial	0.00	1,127.00	1,127.00
TOTAL Donation In	469.25	1,727.00	1,257.75
Dues	4,632.50	3,672.50	
Interest Inc	9.21	8.17	
Match Show In			
Entries	786.00	318.00	
Raffle	272.00	145.00	
TOTAL Match Show In	1,058.00	463.00	
Nosework	340.00	0.00	
Other Inc	0.00	15.00	15.00
Point Show In			
Raffle	449.00	180.00	
Trophy	1,577.00	1,670.00	93.00
2019	0.00	941.00	941.00
TOTAL Trophy	1,577.00	2,611.00	1,034.00
TOTAL Point Show In	2,026.00	2,791.00	765.00
Seminar	7,140.00	6,670.00	
Training			
Adv. CGC	0.00	200.00	200.00
Beginner Class	6,120.00	3,990.00	
Beginner Next Step	100.00	0.00	
BroadJump	25.00	0.00	
CGC	0.00	578.00	578.00
club Training	5,420.00	5,577.00	157.00
DropOnRecall	25.00	0.00	
Games Class	450.00	0.00	
manners	420.00	0.00	
Nosework	0.00	375.00	375.00
Noviceam	175.00	0.00	
Open Class	1,195.00	385.00	
Open-Utility	210.00	1,633.00	1,423.00
Open-Utility, Rallyrun-thrus	160.00	0.00	
Open-Utilitypm	350.00	1,078.00	728.00
pre-open-utility	15.00	10.00	
Puppy Class	1,600.00	1,498.00	
Rally Class	940.00	2,680.00	1,740.00
Rally Club	0.00	394.00	394.00
Rentals	525.00	855.00	330.00
Retrieve	125.00	0.00	
signals	25.00	0.00	
Thursdays	165.00	0.00	
Thursdayspm	50.00	0.00	
Tracking	0.00	400.00	400.00

Cash Flow Comparison - Year To Date

1/1/2017 through 11/22/2018

11/22/2018

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Category	1/1/2017- 11/22/2017	1/1/2018- 11/22/2018	Amount Difference
Tricks	660.00	20.00	
Urban CGC	0.00	75.00	75.00
Utility Class	1,420.00	275.00	
TOTAL Training	20,175.00	20,023.00	
TOTAL INFLOWS	39,145.96	37,180.67	
OUTFLOWS			
Bank Charge	0.00	15.00	
Banquet	1,251.81	1,423.54	
Cash	0.00	0.00	0.00
Clothing Expenses	836.10	0.00	836.10
Clydette Memorial	0.00	1,146.00	
Donations Out	785.00	0.00	785.00
Dues Other Organizations	25.00	0.00	25.00
Garage	1,848.00	1,944.00	
Insurance	3,053.50	2,786.80	266.70
Miscellaneous	712.25	400.00	312.25
Picnic	98.74	231.46	
Point Show Expense	701.36	1,177.27	
Application	100.00	0.00	100.00
Hospitality	218.58	195.01	23.57
Judge	1,080.54	1,286.09	
Other	105.58	878.10	
TOTAL Point Show Expense	2,206.06	3,536.47	
Postage	40.88	65.73	
Seminar Exp	4,042.81	4,829.42	
Supplies	10.59	11.50	
Tax Preparation	90.00	100.00	
Telephone	317.29	349.46	
Training Exp			
Mats	2,010.00	1,600.00	410.00
Rent Macungie	800.00	0.00	800.00
Thursdays	5,000.00	4,000.00	1,000.00
Wednesdays	3,125.00	2,500.00	625.00
TOTAL Rent Macungie	8,925.00	6,500.00	2,425.00
Supplies	15.00	122.88	
Trainer	45.00	0.00	45.00
Advanced Beginner	150.00	462.00	
Advanced CGC	0.00	200.00	
Beginner Class	2,125.00	1,485.00	640.00
CGC	0.00	120.00	
Club Training	3,480.00	3,070.00	410.00
CombinedOpenUtility	150.00	420.00	
Games Class	275.00	0.00	275.00
Manners	180.00	0.00	180.00
Open Class	1,320.00	960.00	360.00
pre-open-utility	205.00	50.00	155.00
Puppy Class	750.00	925.00	

Cash Flow Comparison - Year To Date

1/1/2017 through 11/22/2018

11/22/2018

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Category	1/1/2017- 11/22/2017	1/1/2018- 11/22/2018	Amount Difference
Rally Class	510.00	540.00	
RunThrus	0.00	30.00	
TrainingExp	224.66	0.00	224.66
Tricks	300.00	0.00	300.00
Utility Class	1,342.50	900.00	442.50
TOTAL Trainer	11,057.16	9,162.00	1,895.16
TOTAL Training Exp	22,007.16	17,384.88	4,622.28
Trophies	1,024.90	1,133.23	
Website	179.85	179.85	0.00
Xmas Party Exp	0.00	27.54	
TOTAL OUTFLOWS	38,925.22	35,594.06	3,331.16
OVERALL TOTAL	220.74	1,586.61	1,365.87

Register Report - Year To Date

1/1/2018 through 11/22/2018

11/22/2018

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
INCOME								37,180.67
Banquet In								1,675.00
4/23/2018	Checking	DEP			Banquet In		R	1,675.00
Brag Box								91.00
1/25/2018	Checking	DEP	...		Brag Box		R	7.00
2/15/2018	Checking	DEP	...		Brag Box		R	11.00
4/5/2018	Checking	DEP	...		Brag Box		R	3.00
4/20/2018	Checking	DEP	...		Brag Box		R	11.00
5/11/2018	Checking	DEP	...		Brag Box		R	10.00
6/28/2018	Checking	DEP	...		Brag Box		R	11.00
8/9/2018	Checking	DEP	...		Brag Box		R	38.00
CGC								45.00
7/12/2018	Checking	DEP	...	test	CGC		R	25.00
10/11/2018	Checking	DEP	...	testing	CGC		R	20.00
Donation In								1,727.00
2/27/2018	Checking	DEP		Stewarding ...	Donation In		R	600.00
Clydetta Memorial								1,127.00
4/30/2018	Checking	DEP		Clydetta Lo...	Donation In:...		R	927.00
5/21/2018	Checking	DEP	...		Donation In:...		R	190.00
6/4/2018	Checking	DEP			Donation In:...		R	10.00
Dues								3,672.50
1/11/2018	Checking	DEP	...		Dues		R	2,095.00
1/25/2018	Checking	DEP	...		Dues		R	255.00
1/30/2018	Checking	DEP	...		Dues		R	45.00
2/15/2018	Checking	DEP	...		Dues		R	80.00
4/5/2018	Checking	DEP	...		Dues		R	195.00
4/20/2018	Checking	DEP	...		Dues		R	180.00
4/27/2018	Checking	DEP	...		Dues		R	45.00
6/28/2018	Checking	DEP	...		Dues		R	90.00
8/9/2018	Checking	DEP	...		Dues		R	90.00
8/28/2018	Checking	DEP	...		Dues		R	35.00
10/29/2018	Checking	DEP	...	New Memb...	Dues		R	117.50
				2019	Dues		R	85.00
11/15/2018	Checking	DEP	...		Dues			70.00
					Dues			290.00
Interest Inc								8.17
1/31/2018	Checking		Interest Earn...		Interest Inc		R	0.85
2/28/2018	Checking		Interest Earn...		Interest Inc		R	0.75
3/30/2018	Checking		Interest Earn...		Interest Inc		R	0.85
4/30/2018	Checking		Interest Earn...		Interest Inc		R	0.79
5/31/2018	Checking		Interest Earn...		Interest Inc		R	0.82
6/30/2018	Checking		Interest Earn...		Interest Inc		R	0.78
7/31/2018	Checking		Interest Earn...		Interest Inc		R	0.79
8/31/2018	Checking		Interest Earn...		Interest Inc		R	0.82
9/28/2018	Checking		Interest Earn...		Interest Inc		R	0.84
10/31/2018	Checking		Interest Earn...		Interest Inc		R	0.88
Match Show In								463.00
Entries								318.00
9/10/2018	Checking	DEP	...		Match Show ...		R	318.00
Raffle								145.00
9/10/2018	Checking	DEP	...		Match Show ...		R	145.00

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
Other Inc								15.00
10/29/2018	Checking	DEP	...	Magnets	Other Inc		R	15.00
Point Show In								2,791.00
Raffle								180.00
5/24/2018	Checking	DEP	...		Point Show I...		R	180.00
Trophy								2,611.00
1/11/2018	Checking	DEP	...		Point Show I...		R	110.00
2/26/2018	Checking	DEP	...		Point Show I...		R	1,560.00
2019								941.00
5/21/2018	Checking	DEP	...	2019 - pre...	Point Show I...		R	491.00
11/15/2018	Checking	DEP	...		Point Show I...			370.00
					Point Show I...			80.00
Seminar								6,670.00
8/14/2018	Checking	DEP	...		Seminar		R	2,430.00
8/28/2018	Checking	DEP	...		Seminar		R	360.00
9/20/2018	Checking	DEP	...		Seminar		R	1,510.00
10/29/2018	Checking	DEP	...		Seminar		R	1,070.00
11/12/2018	Checking	DEP	...		Seminar			975.00
11/15/2018	Checking	DEP	...		Seminar			325.00
Training								20,023.00
Adv. CGC								200.00
9/20/2018	Checking	DEP	...		Training:Adv...		R	200.00
Beginner Class								3,990.00
1/25/2018	Checking	DEP	...		Training:Beg...		R	1,500.00
3/1/2018	Checking	DEP	...		Training:Beg...		R	10.00
5/24/2018	Checking	DEP	...		Training:Beg...		R	1,050.00
6/28/2018	Checking	DEP	...		Training:Beg...		R	210.00
8/14/2018	Checking	DEP	...		Training:Beg...		R	1,260.00
8/17/2018	Checking	EFT		bounced ch...	Training:Beg...		R	
8/28/2018	Checking	DEP	...		Training:Beg...		R	100.00
CGC								578.00
6/28/2018	Checking	DEP	...		Training:CGC		R	578.00
club Training								5,577.00
1/11/2018	Checking	DEP	...	Wednesdays	Training:club...		R	106.00
				Thursdays	Training:club...		R	45.00
1/30/2018	Checking	DEP	...	Thursdays	Training:club...		R	70.00
				Wednesdays	Training:club...		R	427.00
2/15/2018	Checking	DEP	...	Wednesda...	Training:club...		R	135.00
3/1/2018	Checking	DEP	...	Wed - Febr...	Training:club...		R	496.00
				Thursdays -...	Training:club...		R	100.00
4/12/2018	Checking	DEP	...	Wednesdays	Training:club...		R	320.00
				Thursdays	Training:club...		R	114.00
4/27/2018	Checking	DEP	...	Thursdays	Training:club...		R	30.00
5/11/2018	Checking	DEP	...	Wednesdays	Training:club...		R	632.00
				Thursdays	Training:club...		R	125.00
5/21/2018	Checking	DEP	...	Wednesdays	Training:club...		R	338.00
				Thursdays	Training:club...		R	70.00
6/28/2018	Checking	DEP	...	Wednesdays	Training:club...		R	301.00
				Thursdays	Training:club...		R	50.00
7/12/2018	Checking	DEP	...	Wednesdays	Training:club...		R	306.00
				Thursdays	Training:club...		R	100.00
8/9/2018	Checking	DEP	...	Thursdays	Training:club...		R	125.00

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
				Wednesdays	Training:club...		R	410.00
8/14/2018	Checking	DEP ...		wed	Training:club...		R	135.00
8/28/2018	Checking	DEP ...		Wednesdays	Training:club...		R	145.00
9/20/2018	Checking	DEP ...		Thursdays	Training:club...		R	70.00
9/24/2018	Checking	DEP ...		Wednesdays	Training:club...		R	135.00
				Thursdays	Training:club...		R	35.00
10/10/2018	Checking	3735	...Beverly Spri...	Thursdays	Training:club...			
10/11/2018	Checking	DEP ...		Thursdays	Training:club...		R	35.00
				Wednesdays	Training:club...		R	163.00
10/22/2018	Checking	DEP ...		Thursdays	Training:club...		R	72.00
				Wednesdays	Training:club...		R	178.00
10/29/2018	Checking	DEP ...		Wednesdays	Training:club...		R	8.00
				Thursdays	Training:club...		R	179.00
				Thursdays ...	Training:club...		R	104.00
11/12/2018	Checking	DEP ...		Thursdays	Training:club...			80.00
11/15/2018	Checking	DEP ...		Thursdays	Training:club...			58.00
Nosework								375.00
10/22/2018	Checking	DEP ...			Training:Nos...		R	375.00
Open Class								385.00
1/11/2018	Checking	DEP ...			Training:Ope...		R	20.00
3/1/2018	Checking	DEP ...			Training:Ope...		R	50.00
9/24/2018	Checking	DEP ...		Anna	Training:Ope...		R	20.00
				pm	Training:Ope...		R	115.00
10/11/2018	Checking	DEP ...		Anna	Training:Ope...		R	20.00
10/22/2018	Checking	DEP ...		Anna	Training:Ope...		R	140.00
11/12/2018	Checking	DEP ...		Anna	Training:Ope...			20.00
Open-Utility								1,633.00
1/11/2018	Checking	DEP ...		AM	Training:Ope...		R	50.00
1/30/2018	Checking	DEP ...		Anna	Training:Ope...		R	395.00
4/12/2018	Checking	DEP ...			Training:Ope...		R	90.00
5/11/2018	Checking	DEP ...		Anna's	Training:Ope...		R	410.00
5/21/2018	Checking	DEP ...		Anna's	Training:Ope...		R	30.00
6/28/2018	Checking	DEP ...		Anna	Training:Ope...		R	50.00
7/12/2018	Checking	DEP ...		Anna's	Training:Ope...		R	310.00
8/9/2018	Checking	DEP ...		Anna's	Training:Ope...		R	130.00
9/20/2018	Checking	DEP ...		Anna's	Training:Ope...		R	20.00
10/29/2018	Checking	DEP ...		Anna's	Training:Ope...		R	90.00
11/12/2018	Checking	DEP ...			Training:Ope...			58.00
Open-Utilitypm								1,078.00
1/11/2018	Checking	DEP ...			Training:Ope...		R	285.00
2/26/2018	Checking	DEP ...		February	Training:Ope...		R	115.00
				January	Training:Ope...		R	110.00
5/22/2018	Checking	DEP ...			Training:Ope...		R	440.00
10/22/2018	Checking	DEP ...			Training:Ope...		R	40.00
11/15/2018	Checking	DEP ...			Training:Ope...			88.00
pre-open-utility								10.00
1/11/2018	Checking	DEP ...			Training:pre-...		R	10.00
Puppy Class								1,498.00
5/22/2018	Checking	DEP ...			Training:Pup...		R	650.00
10/22/2018	Checking	DEP ...			Training:Pup...		R	720.00
10/29/2018	Checking	DEP ...			Training:Pup...		R	120.00
11/12/2018	Checking	DEP ...			Training:Pup...			8.00

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
Rally Class								2,680.00
3/8/2018	Checking	DEP		Master	Training:Rall...		R	240.00
3/26/2018	Checking	DEP		master	Training:Rall...		R	180.00
5/21/2018	Checking	DEP	...	Rally novice	Training:Rall...		R	720.00
7/12/2018	Checking	DEP	...	Rally novice	Training:Rall...		R	60.00
8/9/2018	Checking	DEP	...	Advanced/...	Training:Rall...		R	780.00
9/24/2018	Checking	DEP	...	Master	Training:Rall...		R	160.00
10/29/2018	Checking	DEP	...		Training:Rall...		R	540.00
Rally Club								394.00
1/11/2018	Checking	DEP	...		Training:Rall...		R	55.00
2/26/2018	Checking	DEP	...	January	Training:Rall...		R	71.00
				February	Training:Rall...		R	134.00
10/22/2018	Checking	DEP	...		Training:Rall...		R	16.00
10/29/2018	Checking	DEP	...		Training:Rall...		R	46.00
11/12/2018	Checking	DEP	...		Training:Rall...			16.00
11/15/2018	Checking	DEP	...		Training:Rall...			56.00
Rentals								855.00
1/11/2018	Checking	DEP	...		Training:Ren...		R	145.00
1/30/2018	Checking	DEP	...		Training:Ren...		R	40.00
3/1/2018	Checking	DEP	...		Training:Ren...		R	110.00
4/12/2018	Checking	DEP	...		Training:Ren...		R	95.00
4/27/2018	Checking	DEP	...		Training:Ren...		R	40.00
5/11/2018	Checking	DEP	...		Training:Ren...		R	80.00
9/24/2018	Checking	DEP	...		Training:Ren...		R	20.00
10/11/2018	Checking	DEP	...		Training:Ren...		R	20.00
10/22/2018	Checking	DEP	...		Training:Ren...		R	60.00
10/29/2018	Checking	DEP	...		Training:Ren...		R	145.00
11/12/2018	Checking	DEP	...		Training:Ren...			40.00
11/15/2018	Checking	DEP	...		Training:Ren...			60.00
Tracking								400.00
5/22/2018	Checking	DEP	...		Training:Tra...		R	400.00
Tricks								20.00
8/9/2018	Checking	DEP	...		Training:Tricks		R	20.00
Urban CGC								75.00
10/29/2018	Checking	DEP	...		Training:Urb...		R	75.00
Utility Class								275.00
1/11/2018	Checking	DEP	...		Training:Utilit...		R	10.00
3/1/2018	Checking	DEP	...		Training:Utilit...		R	40.00
4/27/2018	Checking	DEP	...		Training:Utilit...		R	20.00
9/24/2018	Checking	DEP	...	Anna	Training:Utilit...		R	10.00
				pm	Training:Utilit...		R	65.00
10/11/2018	Checking	DEP	...	Anna	Training:Utilit...		R	10.00
10/22/2018	Checking	DEP	...	Anna	Training:Utilit...		R	100.00
11/12/2018	Checking	DEP	...	Anna	Training:Utilit...			20.00
EXPENSES								
Bank Charge								
8/5/2018	Checking		Service Char...		Bank Charge		R	
Banquet								
4/20/2018	Checking	3615	Brass Rail		Banquet		R	
4/22/2018	Checking	3616	Donna Barto		Banquet		R	
Cash								0.00
6/28/2018	Checking	DEP	...		Cash		R	10.00

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
6/29/2018	Checking	3633	Barbara Katz	mistakenly ...	Cash		R	
Clydette Memorial								
5/21/2018	Checking	3622	Richard Lob...		Clydette Me...		R	
6/2/2018	Checking	3625	Richard Lob...		Clydette Me...		R	
Garage								
5/21/2018	Checking	3624	East Penn S...		Garage		R	
Insurance								
1/9/2018	Checking	3482	**VOID**Equ...	Trainer liabi...	Insurance		R	0.00
1/16/2018	Checking	DEP		Reimburse...	Insurance		R	100.00
2/1/2018	Checking	3488	Equisure, Inc	Trainer Lia...	Insurance		R	
2/15/2018	Checking	3495	Travelers	Property C...	Insurance		R	
2/15/2018	Checking	DEP		Trainer liabi...	Insurance		R	82.70
3/25/2018	Checking	3601	Equisure, Inc	Sporting	Insurance		R	
9/24/2018	Checking	3648	Equisure, Inc	Directors a...	Insurance		R	
Match Expense								
Hospitality								
9/9/2018	Checking	3644	Charles McG...		Match Expen...		R	
Miscellaneous								
5/19/2018	Checking	3728	Edie Rysdyk	Reimuburs...	Miscellaneous		R	
Picnic								
5/6/2018	Checking	3620	Macungie Park		Picnic		R	
6/28/2018	Checking	3730	Janice Cooper		Picnic		R	
8/26/2018	Checking	3643	...Lois Linker	ice, charcoal	Picnic		R	
Point Show Expense								
6/25/2018	Checking	3631	Macungie M...	2019	Point Show ...		R	
7/10/2018	Checking	3634	Jim Rau Dog...	Point Show...	Point Show ...		R	
8/26/2018	Checking	3643	...Lois Linker	postage - ju...	Point Show ...		R	
Hospitality								
7/11/2018	Checking	3635	...Charles McG...		Point Show ...		R	
Judge								
5/19/2018	Checking	3727	Thomas Igiel		Point Show ...		R	
5/19/2018	Checking	3725	Elizabeth Elv...		Point Show ...		R	
5/19/2018	Checking	3729	Teresa Walker		Point Show ...		R	
5/19/2018	Checking	3726	Marilou McCl...		Point Show ...		R	
Other								
5/21/2018	Checking	3623	K9Jym	deposit for ...	Point Show ...		R	
7/11/2018	Checking	3635	...Charles McG...	tape, paper...	Point Show ...		R	
11/15/2018	Checking	3744	Cris Courduff	leashes	Point Show ...			
Postage								
1/17/2018	Checking	3484	Barbara Katz		Postage		R	
2/3/2018	Checking	3489	Barbara Katz		Postage		R	
4/8/2018	Checking	3612	Barbara Katz		Postage		R	
10/10/2018	Checking	3734	...Phyllis Brode...		Postage		R	
11/12/2018	Checking	3742	...Phyllis Brode...		Postage			
Seminar Exp								
2/25/2018	Checking	3498	Top Dog	Deposit	Seminar Exp		R	
10/17/2018	Checking	3737	Gail James	reimburse...	Seminar Exp			
11/17/2018	Checking	3746	Subway		Seminar Exp			
11/17/2018	Checking	3747	Janice Cooper	Giant	Seminar Exp			
11/18/2018	Checking	3748	Pizzetta's Re...		Seminar Exp			
11/18/2018	Checking	3749	Top Dog	Deposit	Seminar Exp			
Supplies								

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1/9/2018	Checking	3483	Barbara Katz	file folder a...	Supplies		R	
Tax Preparation								
2/3/2018	Checking	3490	salabsky Fin...		Tax Preparat...		R	
Telephone								
1/7/2018	Checking	EFT	Verizon		Telephone		R	
2/7/2018	Checking	EFT	Verizon		Telephone		R	
3/9/2018	Checking	EFT	Verizon		Telephone		R	
4/7/2018	Checking	EFT	Verizon		Telephone		R	
5/5/2018	Checking	EFT	Verizon		Telephone		R	
6/7/2018	Checking	EFT	Verizon		Telephone		R	
7/7/2018	Checking	EFT	Verizon		Telephone		R	
8/7/2018	Checking	EFT	Verizon		Telephone		R	
9/7/2018	Checking	EFT	Verizon		Telephone		R	
10/7/2018	Checking	EFT	Verizon		Telephone		R	
11/7/2018	Checking	EFT	Verizon		Telephone		R	
Training Exp								
Mats								
2/6/2018	Checking	3491	Caleb Satern...2 people		Training Exp...		R	
3/2/2018	Checking	3600	Caleb Satern...2 people		Training Exp...		R	
4/2/2018	Checking	3604	Caleb Satern...2 people		Training Exp...		R	
5/1/2018	Checking	3617	Caleb Satern...2 people		Training Exp...		R	
10/7/2018	Checking	3731	Caleb Satern...2 people - ...		Training Exp...		R	
10/29/2018	Checking	3738	Caleb Satern...2 people - ...		Training Exp...		R	
Rent Macungie								
Thursdays								
2/6/2018	Checking	3492	...Macungie M...		Training Exp...		R	
3/2/2018	Checking	3499	...Macungie M...		Training Exp...		R	
4/2/2018	Checking	3605	...Macungie M...		Training Exp...		R	
5/2/2018	Checking	3618	...Macungie Park		Training Exp...		R	
10/7/2018	Checking	3732	...Macungie M...		Training Exp...		R	
10/29/2018	Checking	3739	...Macungie M...		Training Exp...		R	
Wednesdays								
2/6/2018	Checking	3492	...Macungie M...		Training Exp...		R	
3/2/2018	Checking	3499	...Macungie M...		Training Exp...		R	
4/2/2018	Checking	3605	...Macungie M...		Training Exp...		R	
5/2/2018	Checking	3618	...Macungie Park		Training Exp...		R	
10/7/2018	Checking	3732	...Macungie M...		Training Exp...		R	
10/29/2018	Checking	3739	...Macungie M...		Training Exp...		R	
Supplies								
3/27/2018	Checking	3602	...Phyllis Brode...gifts		Training Exp...		R	
7/11/2018	Checking	3636	...Sharon Merkel		Training Exp...		R	
7/11/2018	Checking	3638	...Beverly Spri... CGC Test Kit		Training Exp...		R	
7/11/2018	Checking	3641	...Phyllis Brode...CGC test kit		Training Exp...		R	
9/23/2018	Checking	3647	...Debbie Ache...		Training Exp...		R	
11/12/2018	Checking	3741	...Maria T Papi...		Training Exp...		R	
11/15/2018	Checking	3745	...Debbie Ache...		Training Exp...		R	
Trainer								
Advanced Beginner								
4/7/2018	Checking	3611	Debbie Ache...		Training Exp...		R	
5/9/2018	Checking	3621	Debbie Ache...		Training Exp...		R	
7/11/2018	Checking	3640	...Joanne Su...		Training Exp...		R	
9/24/2018	Checking	3649	...Joanne Su... club		Training Exp...		R	

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Date	Account	Num	Description	Memo	Category	Tag	Clr	Amount
Advanced CGC								
10/10/2018	Checking	3735	...Beverly Spri...		Training Exp...			
10/10/2018	Checking	3734	...Phyllis Brode...	Ass't trainer...	Training Exp...		R	
Beginner Class								
1/4/2018	Checking	3479	...Sue lobst		Training Exp...		R	
2/25/2018	Checking	3497	Anne Wheeler		Training Exp...		R	
3/27/2018	Checking	3602	...Phyllis Brode...		Training Exp...		R	
4/2/2018	Checking	3606	**VOID**Gail...	Ass't trainer	Training Exp...		R	0.00
4/7/2018	Checking	3610	Barbara Grot...		Training Exp...		R	
4/11/2018	Checking	3613	Beverly Spri...		Training Exp...		R	
6/7/2018	Checking	3626	Gail James	Ass't trainer	Training Exp...		R	
7/11/2018	Checking	3636	...Sharon Merkel		Training Exp...		R	
7/11/2018	Checking	3637	Jodi Delabar		Training Exp...		R	
9/18/2018	Checking	3645	...Debra Lee M...	Ass't Trainer	Training Exp...		R	
9/23/2018	Checking	3647	...Debbie Ache...		Training Exp...		R	
10/10/2018	Checking	3735	...Beverly Spri...	Ass't trainer	Training Exp...			
CGC								
7/11/2018	Checking	3641	...Phyllis Brode...		Training Exp...		R	
Club Training								
1/4/2018	Checking	3480	...Phyllis Brode...	Wednesdays	Training Exp...		R	
				Thursdays	Training Exp...		R	
1/8/2018	Checking	3481	Barbara Grot...	Ass't trainer	Training Exp...		R	
2/14/2018	Checking	3493	Beverly Spri...		Training Exp...		R	
2/14/2018	Checking	3494	...Phyllis Brode...	Wednesdays	Training Exp...		R	
				Thursdays	Training Exp...		R	
2/16/2018	Checking	3496	Debbie Ache...	Wednesdays	Training Exp...		R	
3/27/2018	Checking	3603	...Phyllis Brode...	Wednesday	Training Exp...		R	
				Thursdays	Training Exp...		R	
4/7/2018	Checking	3609	...Phyllis Brode...	Wednesdays	Training Exp...		R	
				Thursdays	Training Exp...		R	
4/11/2018	Checking	3614	Beverly Spri...	Thursdays	Training Exp...		R	
5/6/2018	Checking	3619	Phyllis Brode...	Wednesda...	Training Exp...		R	
6/22/2018	Checking	3630	...Phyllis Brode...	Wednesdays	Training Exp...		R	
				Thursdays	Training Exp...		R	
6/29/2018	Checking	3632	Beverly Spri...	Thursdays	Training Exp...		R	
7/11/2018	Checking	3638	...Beverly Spri...		Training Exp...		R	
7/11/2018	Checking	3641	...Phyllis Brode...	Wednesdays	Training Exp...		R	
8/8/2018	Checking	3642	Phyllis Brode...	Wednesda...	Training Exp...		R	
9/23/2018	Checking	3646	Phyllis Brode...	Wednesdays	Training Exp...		R	
10/10/2018	Checking	3734	...Phyllis Brode...	Wednesdays	Training Exp...		R	
10/15/2018	Checking	3736	Debra Lee P...	Thursday	Training Exp...		R	
11/12/2018	Checking	3742	...Phyllis Brode...	Wednesdays	Training Exp...			
11/15/2018	Checking	3743	Beverly Spri...	Thursdays	Training Exp...			
CombinedOpenUtility								
9/24/2018	Checking	3649	...Joanne Su...	pm	Training Exp...		R	
11/12/2018	Checking	3742	...Phyllis Brode...	Thursdays	Training Exp...			
Open Class								
1/19/2018	Checking	3486	...Anna Gugliel...		Training Exp...		R	
4/5/2018	Checking	3608	...Anna Gugliel...		Training Exp...		R	
6/19/2018	Checking	3629	...Anna Gugliel...		Training Exp...		R	
					Training Exp...		R	
10/7/2018	Checking	3733	...Anna Gugliel...		Training Exp...		R	

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pre-open-utility								
1/19/2018	Checking	3486	...Anna Gugliel...		Training Exp...		R	
Puppy Class								
1/4/2018	Checking	3479	...Sue lobst		Training Exp...		R	
1/19/2018	Checking	3485	Gail James	Ass't trainer	Training Exp...		R	
6/9/2018	Checking	3627	Sue lobst		Training Exp...		R	
7/11/2018	Checking	3640	...Joanne Su...		Training Exp...		R	
11/12/2018	Checking	3741	...Maria T Papi...		Training Exp...		R	
11/15/2018	Checking	3745	...Debbie Ache...		Training Exp...		R	
Rally Class								
1/25/2018	Checking	3487	Linda Krasley		Training Exp...		R	
7/11/2018	Checking	3639	Linda Krasley	Masters (F...	Training Exp...		R	
RunThrus								
7/11/2018	Checking	3641	...Phyllis Brode...		Training Exp...		R	
Utility Class								
1/19/2018	Checking	3486	...Anna Gugliel...		Training Exp...		R	
4/5/2018	Checking	3608	...Anna Gugliel...		Training Exp...		R	
6/19/2018	Checking	3629	...Anna Gugliel...		Training Exp...		R	
10/7/2018	Checking	3733	...Anna Gugliel...		Training Exp...		R	
Trophies								
4/3/2018	Checking	3607	Palmer Trop...		Trophies		R	
Website								
8/26/2018	Checking	3643	...Lois Linker	wix.com - 1...	Website		R	
				wix.com	Website		R	
Xmas Party Exp								
8/26/2018	Checking	3643	...Lois Linker	raffle - dog ...	Xmas Party ...		R	
OVERALL TOTAL								1,586.61

TRAINING DIRECTOR REPORT November 24, 2018

Club Training:

For the month of December there will be no training December 26th and 27th. Instead there will be a rally match Wednesday, December 26th from 6 to 9pm. Debra Petrusjanz will judge; will need two additional people to help set up ring and courses.

On Thursday, December 27th there will be an obedience match. This match is open to the public.

9am to 12pm – Anna Guglilelmo, Judge

12pm to 3pm – Carol McCarthy, Judge

3pm to 6pm – Phyllis Broderick, Judge

6pm to 9pm – Irwin Linker, Judge

We do have some volunteers to steward, but need more. If anyone is going to a show, please take flyers with you as the match is open to the public and would like to fill up.

For December 27th, ring rental will be suspended as the match will be an all day affair.

Regular training both Wednesday and Thursday and evening are running as scheduled.

Thursday November 29th 4-6pm is CGC & Tricks testing.

Thursday, November 29th 8:15 to 9:15pm starts a new beginner class. We have 6 entered with a possibility of another. Dusty Springer, Head Trainer and Jodi Delabar, Assisting.

Email of someone wanting to train:

Workshop: Very successful workshop. Everyone who attended loved it and did not hear any negative comments. Our members who attended brought snacks and desserts which was greatly appreciated. Thanks all.

Krysta made up 6 beautiful baskets and we put 3 out each day and the raffle brought in \$307.

WORKSHOP WITH BETSY & LINDA
November 17 & 18, 2018

INCOME:

Working: Saturday & Sunday	\$4,100.00
Saturday Only	925.00
Sunday Only	220.00

Auditors:

Saturday & Sunday	\$1075.00
Sunday Only	100.00

TOTAL \$6,420.00*

Raffle, Saturday and Sunday 307.00

TOTAL INCOME \$6,727.00

EXPENSES:

Betsy & Linda	\$4,248.00
Workshop \$4,000.00	
Tolls & Mileage 248.00	
Macungie Memorial Park	400.00
Saturday's Lunch	94.34
Sunday's Lunch	148.40
Food, supplies, drinks	159.73
Tablecloths	19.14
Tips: Amy \$50; Norm \$10 (tips taken from raffle)	60.00

TOTAL EXPENSES -5,129.61

NET PROFIT \$1,597.39

* Breakdown as follows:

• Working:		
• Head Trainers	\$525.00	
• Sat & Sun	3,575.00	
• Saturday Only	925.00	
• Head Trainer Sunday	35.00	
		Total Working \$5,245.00

Auditors:

7 Saturday & Sunday	\$1,075.00	
1 Sunday	100.00	
		Total Auditors 1,175.00
		Grand Total \$6,420.00